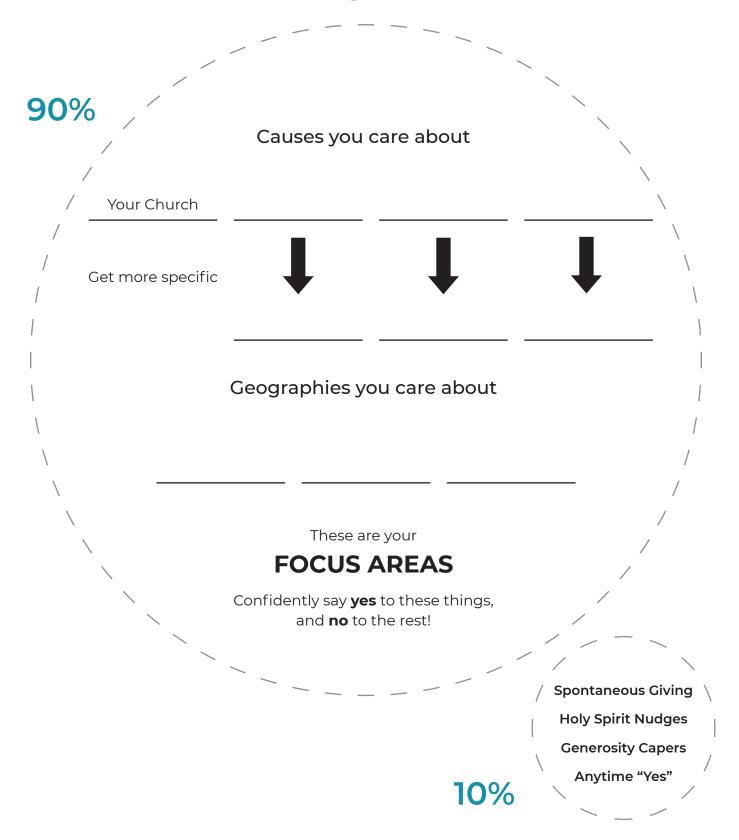


Discerning the Where



Evaluating Organizations

Questions to ask yourself:

- · Are they doing work that fits your focus areas?
- · Are they "moving the needle" on the issue or just doing nice programs?
- Do you have a relationship with someone associated with the organization that you want to lean into or lean away from?
- · What is God telling me about supporting this organization (or not)?

Questions to ask the organization:

- 1. What is your mission?
- 2. Who is your target population and how many are you helping each year?
- 3. What is your theory of change (e.g., how do you believe your programs/projects are going to benefit those you are trying to serve)?
- 4. Do you listen to the voices of those you are serving to ensure your programs are meeting their needs?
- 5. How do you measure your programs? What have you learned through those measurements over time?
- 6. What are your plans for the future (i.e., more of the same kinds of programs, expansion to a new population, new buildings/services/etc.)?
- 7. What is the most significant challenge you have faced in the past ___ years? How did you handle that, and will the lessons learned inform your future work?
- 8. What sources of funding make up your budget? Has that funding been stable or changed over time?
- 9. What are your most significant expenditure categories?
- 10. What other organizations serve your target population in a similar way? How is your organization different from the others?
- 11. Please share an anecdotal story about someone who has been directly impacted by your organization's work.